

Invitation for Proposal for Multifamily Affordable Housing Software

SCHEDULE

Issued: Friday, October 8, 2021

Deadline for Questions: Wednesday, October 27th at 5:00 p.m. EST

Deadline for Submitting Proposals: Friday, November 12, 2021

at 5:00 p.m. EST

MaineHousing Contact for this RFP: Sheila Nielsen, IT Director

E-mail: snielsen@mainehousing.org

Maine State Housing Authority ("MaineHousing") does not discriminate on the basis of race, color, religion, sex, sexual orientation, gender identity or expression, national origin, ancestry, age, physical or mental disability, familial status, or receipt of public assistance in the admission or access to, or treatment in, its programs and activities. In employment, MaineHousing does not discriminate on the basis of race, color, religion, sex, sexual orientation, gender identity or expression, national origin, ancestry, age, physical or mental disability, or genetic information. MaineHousing will provide appropriate communication auxiliary aids and services upon sufficient notice. MaineHousing will also provide this document in alternative formats upon sufficient notice. MaineHousing has designated the following person responsible for coordinating compliance with applicable federal and state nondiscrimination requirements and addressing grievances: Lauren Bustard, Maine State Housing Authority, 26 Edison Drive, Augusta, Maine 04330-4633, Telephone Number 1-800-452-4668 (voice in state only), (207) 626-4600 (voice), or Maine Relay 711.

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Invitation for Proposal for Multifamily Affordable Housing Software

I. INTRODUCTION

Overview

In this **Invitation for Proposal for Multifamily Affordable Housing Software** (the "Invitation"), Maine State Housing Authority ("MaineHousing") is requesting proposals from experienced, qualified, and professional companies who can provide and assist with the implementation of a comprehensive, modern and secure multifamily affordable housing software solution.

Functionality included in the scope of this RFP includes, but is not limited to, developer application portal, project selection awards, construction and permanent loan processing, property management portal, and compliance tracking and reporting for all aspects of post construction occupancy.

About MaineHousing

MaineHousing's mission is to assist Maine people in obtaining and maintaining quality affordable housing and services suitable to their housing needs. MaineHousing is an independent quasi-state agency that, at its core, couples the efficiencies of the private financial markets with public purpose goals to provide affordable home ownership and rental housing opportunities for Maine people. In addition, it administers a number of federal housing-related programs including the Low Income Housing Tax Credit Program, the Section 8 Rental Assistance programs, the Emergency Solutions Grant Program, the Weatherization Program, and the Home Energy Assistance Program on behalf of the State of Maine. These federal programs, as well as others, reduce costs associated with housing for Maine people.

For more information about MaineHousing, please go to www.mainehousing.org.

II. GENERAL TERMS AND CONDITIONS

Review and Compliance

It is the responsibility of each Vendor to review this entire document, including its attachments, and comply with all requirements of this Invitation. "Vendor" refers to any person or entity who may, or does, submit a proposal in response to this Invitation.

Questions and Answers

All Vendor questions deemed relevant and material to this Invitation along with the response answers will be posted by MaineHousing at http://www.mainehousing.org/, no later than Friday, November 5th, 2021. Any responses or answers provided by MaineHousing to Vendor questions will automatically become a part of this Invitation.

Proposal Terms

All proposals submitted by Vendors and received by MaineHousing will be treated as contract offers. A Vendor's proposal must remain open from the time of receipt of the proposal by MaineHousing and continue for a minimum of 90 days after the date of Vendor's product demonstration, pursuant to this Invitation, and may not be unilaterally modified by Vendor during that period.

Alterations, modifications or variations of a proposal after the submission deadline will not be considered by MaineHousing, unless authorized by an amendment or addendum to this Invitation issued by MaineHousing.

In the case of any award pursuant to this Invitation, the awarded Vendor must keep in effect all proposal terms, including pricing, throughout any contract negotiations.

Proposal Costs

MaineHousing is not liable for any expenses incurred by the Vendor in the preparation, delivery, or presentation of their proposals, or in connection with any product demonstrations.

Costs of developing and delivering proposals and demonstrations pursuant to this Invitation are solely at the expense of the Vendor.

Proposal Materials

All proposals submitted, including all items and materials submitted as part of the proposals, become the property of MaineHousing, whether or not selected. Proposal materials may be appended by MaineHousing to any contract between MaineHousing and the Vendor providing such materials.

Contract Term

The initial term of the contract awarded, pursuant to this Invitation, will be for a minimum of one (1) year and a maximum of five (5) years from the date the contract is executed between the Vendor and MaineHousing. MaineHousing reserves the sole right and option to extend the contract in incremental terms of one (1) year each which, including the initial contract term, will not exceed a total of five (5) years.

III. REQUIREMENTS

General Requirements

MaineHousing's expectation is to select a software solution which will provide the breadth of functionality necessary to support the full life cycle of a multifamily affordable housing structure, from the developer application process, through construction completion and the termination of financing and expiration of affordability requirements, including all state and federal reporting.

Proposals must demonstrate the Vendor's understanding of MaineHousing's needs and expectations as prescribed in this Invitation, and must demonstrate the Vendor's capability to meet those needs and requirements.

Detailed Functional Requirements

Proposals must describe specific features of Vendor's software and how the software meets each of the detailed functional requirements listed in Appendix D.

Security Requirements

The Vendor must describe how the software solution will maintain the highest level of security protection of all sensitive, protected, and/or confidential data and materials throughout the contracted relationship.

At a minimum, the software solution must:

- Have the ability to enable two factor authentication for any cloud hosted modules
- Enforce password complexity controls
- Capture audit trail of database activity and produce reports of audited activity
- Utilize currently supported encryption methods for data at rest and in transit

Any Vendor that is invited to the demonstration phase of the selection process will be required to complete the MaineHousing Vendor Security Survey prior to the software demonstration. If you would like a copy of the MaineHousing Vendor Security Survey please make that request via email to snielsen@mainehousing.org. The findings of the security survey may disqualify the vendor from moving forward in the selection process.

IV. BUSINESS REFERENCES

Vendors must provide a minimum of three (3) business references from clients who have Vendor's proposed software solution in production for at least two years. MaineHousing reserves the right to contact and verify any or all references provided.

Using the following table format, Vendors must provide up-to-date, accurate, and complete contact information for each of the three (3) business references:

Invitation: MaineHousing Invitation for Multifamily Affordable Housing Software	
Business Name:	
Business Reference Contact Information	
Name:	
Street Address:	
City, State, Zip:	
Phone, including area code:	

Email address:	
Alternate Contact Information	
Name:	
Street Address:	
City, State, Zip:	
Phone, including area code:	
Email address:	
Project Information	
Brief description of vendor's software modules being used in production for this reference.	
How long have you partnered with this reference?	
What federal or state housing programs are tracked using this software solution?	

V. PROPOSAL PRICING

Cost Items

The Vendor must provide:

A detailed, **itemized firm pricing** for all costs associated with this Invitation.

Include all necessary labor, hardware, software, configuration and programming and the selection of the proper type and quantities of the system components to assure a complete and operational solution.

A fee schedule for one time or monthly recurring costs, including any extra costs necessary to support software upgrades, incident response, scalability of services or off hours access or services.

The basis of the price and any underlying assumptions must be included in the Vendor's cost proposal.

Payment

Generally, payment by MaineHousing will be tied to specific milestones, which may include satisfactory acceptance testing, and/or deliverables.

Payment terms are net 30 days after receipt of correct invoice containing information required by MaineHousing and acceptance of deliverable (after testing).

VI. PROPOSAL SUBMISSION

This section of the Invitation deals with the requirements for the contents and submission of proposals.

RFP Point of Contact

To ensure clear communications, the following individual has been designated the point contact for this RFP. All requests, questions, proposal documents and/or correspondence must be communicated through this designated RFP contact:

Name:	Sheila Nielsen
Title/Dept:	Director of IT, Information Technology Department
Address:	MaineHousing, 26 Edison Drive, Augusta, ME 04330
Email:	snielsen@mainehousing.org
Tele#:	207.624.5749

Vendor contact with any MaineHousing employee, consultant, or other MaineHousing representative concerning this Invitation other than the MaineHousing contact person given above will be grounds for proposal rejection.

Questions

All questions must be in writing and submitted only to the designated RFP contact email address previously given. Attempting to ask questions in person, or by telephone, will not be allowed and can disqualify a Vendor.

Vendors will only rely on written statements issued from MaineHousing's designated RFP point of contact.

Deadlines & Delivery

It is the responsibility of each Vendor to ensure a timely submission of their proposal to MaineHousing at snielsen@mainehousing.org. See Appendix C for all proposal deadlines.

All proposals must be submitted by e-mail in PDF format.

MaineHousing is not responsible for late delivery of a proposal for any reason.

Late proposals will not be accepted or considered.

Hard copy, facsimile or telephone proposals will not be accepted or considered.

When submitting your proposal to <u>snielsen@mainehousing.org</u>, the email subject line <u>must state</u>:

"RESPONSE TO MF SOFTWARE INVITATION FOR PROPOSAL"

Organization/Formatting

Proposals must be presented following the prescribed instructions within this Invitation. The proposal, along with all supplemental documentation required under this Invitation must be:

Submitted in electronic .PDF format

Pages numbered consecutively

Provided in the sequential order listed below:

1.	Vendor Information Sheet (see Appendix A)
2.	Vendor Proposal Response – include Detailed Requirements from Appendix D
3.	Company W-9
4.	Current Certificate of General Liability Insurance
5.	Current Certificate of Workers Compensation Insurance
6.	Business References (See table under Section IV)
7.	Itemized Costs
8.	Service Level Agreement
9.	Vendor Certification Form. (see Appendix B)

Content

All information requested by this Invitation must be submitted as part of Vendor's proposal. **Only** information that is received in response to this Invitation will be evaluated.

References to information submitted to MaineHousing outside this Invitation process or references to Internet website addresses will be deemed non-responsive and will not be considered by MaineHousing.

Cross-references to other portions of a Vendor's proposal submitted in response to this Invitation are acceptable, but must reference the specific section number and heading for identification.

All proposals must include completed and signed Vendor Information Sheet (Appendix A) included in this Invitation. The Vendor Information Sheet must be placed <u>at the front</u> of the proposal.

All proposals must include a completed and signed Vendor Certification form attached to this Invitation under Appendix B.

VII. PROPOSAL EVALUATION

An RFP Evaluation Committee, consisting of MaineHousing employees, will review all proposals. This Evaluation Committee may contact any of the references provided by the Vendor, contact any Vendor for clarification of response, and/or seek information from any other sources concerning any aspect of this Invitation.

Subject to the selection factors, reservation of rights, and other terms and conditions of this Invitation, MaineHousing will select the proposal most advantageous to MaineHousing. The Evaluation Committee will be evaluating the detail, completeness, and accuracy of each proposal and will select the proposal(s) that provide the best value in meeting MaineHousing's business objectives. Final selection will be based on the vendor's ability to demonstrate how their solution will meet the requirements presented in this invitation. Vendor will be provided an agenda to follow during the software demonstration.

Vendors are cautioned the Evaluation Committee <u>is in no way obligated</u> to make inquiries for clarification or request omitted information regarded essential to complete a thorough evaluation of a Vendor proposal. Proposals at the time of submission that are not complete, accurate or concise, or contain discrepancies or omissions may not be considered.

Any award is contingent upon the successful negotiation of finalized contract terms. In no event will any claimed obligations of any kind be enforceable against MaineHousing, unless and until such time MaineHousing and the selected Vendor have entered into a written contract.

This Invitation and the successful Vendor's proposal, as may be modified pursuant to this Invitation, will be incorporated by reference into, and be a part of, any contract between MaineHousing and the Vendor.

RFP award scores will be based on both technical and financial evaluations through a comprehensive review and analysis by the Evaluation Committee.

Evaluation Scoring	Points
Qualifications and experience of entity / persons assigned	10
Ability of proposed services to meet requirements outlined in RFP	40
Completeness of proposal; all required documentation submitted	15
Methodology/Work Plan and Time Line	15
Proposal Pricing - Costs covered under this proposal are exempt from all Federal and State Taxes. Prices must be clear, accountable, and auditable, covering the full spectrum of services required. Costs and compensations must be consistent with current market rates.	20
Maximum Award Points:	100

VIII. TERMS AND CONDITIONS

Rights Reserved by MaineHousing

In addition to the rights reserved by MaineHousing elsewhere in this Invitation, MaineHousing reserves

the right to:

Adjust the timetable for this Invitation as deemed necessary.

Waive informalities and minor irregularities in proposals received.

Reject and not consider any or all Vendors who do not meet the requirements of this Invitation, including but not limited to incomplete responses and/or non-responsive proposals.

Reject any or all proposals received and not to award a contract pursuant to this Invitation, or to cancel or terminate this Invitation process at any time, whether before or after any proposals have been submitted or received, if deemed by MaineHousing to be in its best interest.

Negotiate price or other factors included in any proposal submitted to MaineHousing, and in the event MaineHousing is unable to negotiate a mutually satisfactory contract with the successful Vendor under this Invitation, MaineHousing may, in its sole discretion, negotiate with another Vendor or cancel this Invitation and not award a contract to any Vendor.

Reject the Vendor selected pursuant to this Invitation and to offer a contract to another Vendor in the event the selected Vendor does not enter into the required contract to provide related services described in this Invitation.

Negotiate directly with one Vendor if the responses to this Invitation demonstrate a lack of competition.

Correct or amend this Invitation. In no case will this Invitation be amended within seven (7) days of the proposal submission deadline unless the amendment includes an extension of time. MaineHousing will not be liable for any costs incurred as a result of changes to this Invitation.

Other Terms and Conditions

Conflict of Interest. The Vendor, any principal or affiliate of the Vendor, or anyone who will be paid for work on the Contract, that has business ties, familial relations, or other close personal relations with a current MaineHousing employee or a commissioner, or anyone who was a MaineHousing employee or a commissioner within the past year <u>must</u> disclose this information under **Appendix A - Vendor Information Sheet.**

Vendor Certification Form. As a mandatory requirement of this proposal, all Vendors <u>must</u> complete and submit the Vendor Certification Form attached to this Invitation as **Appendix B**, along with their proposal submission.

Confidentiality and Nondisclosure. Vendor shall maintain in trust and confidence and shall not disclose to any third party, except as such disclosure may be authorized in writing in advance by MaineHousing, and shall not use for any unauthorized purpose, any and all information, documents and data received or obtained from or on behalf of MaineHousing. Vendor may use such information, documents and data only to the extent required for the purposes described in this Invitation. Vendor shall adhere to all security, confidentiality and nondisclosure policies and procedures required by MaineHousing for the protection of such information and data from unauthorized use and disclosure and from loss.

Maine Freedom of Access Act. Information submitted by a Vendor in any proposal becomes public information, and is subject to disclosure in accordance with the requirements of law, including without limitation the Maine Freedom of Access Act, 1 M.R.S.A. Section 401 et seq. ("FOAA"), except as provided therein. Vendor acknowledges that MaineHousing is required to comply with FOAA.

Protest Procedures. Protests of any award made pursuant to this Invitation must be submitted in writing to MaineHousing at the address given on the cover page of this Invitation, to the attention of: Deputy Director. To be considered, protests must be received by MaineHousing within fifteen (15) calendar days from the date of notification of the contract award and provide specific reasons and any supporting documentation for the protest.

Women and Minority Owned Businesses. Women and minority owned businesses are encouraged to apply. To subcontract any of the work, Vendor must follow the steps outlined in 2 CFR 200.321

APPENDIX A VENDOR INFORMATION SHEET

for

MaineHousing Invitation for Proposals for Multifamily Affordable Housing Software

Please provide the following information, completed and signed, and place this form at the <u>front</u> of the proposal:

proposai.	
General Information	
Company Name:	
Federal Tax ID:	
Street Address:	
City, State, Zip:	
Telephone#:	
Contact Person for Question	18
Name:	
Title:	
E-mail Address:	
Telephone#:	
Business Description	
# Years in Business:	
# Years providing multifamily affordable housing software of similar scale and composition as described in this Invitation:	
Current Company Size:	
Current # Workers and Current # of Customers:	
Evidence of Workforce expertise, experience, qualifications, and knowledge	

	Please be sure to include all supplemental qualification documents.
Summarized Narrative of Vendor's ability to provide the services, materials, and labor required under this RFP:	
List of planned resources to be assigned to meet the obligations of this Invitation:	
Conflict of Interest. Does the Vendor, any principal or affiliate of the Vendor, or anyone who will be paid for work on the contract have business ties, familial relations, or other close personal relations with a current MaineHousing employee or	
commissioner, or anyone who was a MaineHousing employee or commissioner within the past year? If yes, please describe here:	

APPENDIX B VENDOR CERTIFICATION FORM

for

MaineHousing Invitation for Proposals for Multifamily Affordable Housing Software

Vendor Name	
Vendor Address	

The undersigned Vendor represents and certifies as follows:

- 1. The prices in this proposal have been arrived at independently and without consultation, communication, agreement or disclosure with or to any other Vendor or potential Vendor.
- 2. No attempt has been made at any time to induce any firm or person to submit any intentionally high or noncompetitive proposal or to otherwise submit or refrain from submitting a proposal for the purpose of restricting competition.
- 3. Vendor has not given, and will not give at any time hereafter, any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, or service to any employee or representative of MaineHousing in connection with this Invitation.
- 4. Vendor acknowledges that MaineHousing will determine whether a conflict of interest exists and that MaineHousing reserves the right to disqualify any Vendor on the grounds of actual or apparent conflict of interest.
- 5. Vendor has not employed or retained any person or entity to solicit or obtain any contract resulting from this Invitation and has not paid or agreed to pay to any person or entity any commission, percentage, brokerage, or other fee contingent upon or resulting from the award of any such contract.
- 6. Vendor understands and acknowledges that the representations in its proposal are material and important and will be relied on by MaineHousing in evaluating the proposal. Vendor certifies that, to the best of its knowledge, all of the information contained in its proposal is true, correct and complete and acknowledges that any intentional misrepresentation by Vendor will disqualify Vendor from further consideration in connection with this Invitation.
- 7. The undersigned individual is legally authorized to sign this Vendor Certification Form for and on behalf of Vendor and to bind Vendor to the statements made herein.

	Name, Title and Signature of Individual with Authority to Bind Vendor
Name	
Title	
Signature	
Date	

APPENDIX C KEY PROPOSAL DATES

for

MaineHousing Invitation for Proposals for Multifamily Affordable Housing Software

All dates are subject to change at MaineHousing's discretion.

All proposal documents, correspondence, and/or questions must be emailed to: snielsen@mainehousing.org.

RFP Issuance:	
Date Issued:	Friday October 8, 2021
O	
Questions & Ar	-
Questions:	Questions will be received:
	From: Monday October 11 th , 2021 to Wednesday October 27 th 2021 no later than 5 p.m. EST
	Questions must be emailed directly to: snielsen@mainehousing.org
Answers:	All questions, and their subsequent answers, will be posted on the MaineHousing website for public viewing.
	Questions will be answered no later than Friday November 5 th , 2021.
	To locate these postings, go to the MaineHousing website located at: http://www.mainehousing.org/ . Click on Search and type: "RFP".
Pertinent Propo	osal Dates:
Deadline for	Friday November 12th, 2021 no later than 5:00 p.m. EST
Proposal Submission:	**Please be sure emailed proposal is in PDF format, as well as all supplemental
	documentation.
Proposal Evaluation	From: Monday November 15th, 2021 to Friday December 17th, 2021
Review and	
Demonstration	
Phase:	
Contract Offering:	Friday December 31, 2021

APPENDIX D DETAILED FUNCTIONAL REQUIREMENTS

Developer Application

- 1. Developer Portal used to publish and capture forms and documents to/from developers and applicants from pre application through construction and closing. Applications should be timestamped to be in compliance with submission deadlines. Developers can use portal to view application status.
- 2. Developers can register using the portal to state their intent to submit a pre-application.
- 3. Developer completes proforma application through the portal, some fields are required before the application can be submitted.
- 4. Environmental Review documentation may be included in the application submission.
- 5. Communications regarding missing documents can be sent through the portal and visible to other team members
- 6. Applications can be measured against QAP scoring thresholds. Annual threshold changes are easily made.
- 7. Each project can support various funding sources and can track whether funding source is bonded and if tax exempt bonds have been sold (including dates and amounts for inducements, TEFRAs and Bond Issues).
- 8. All applicants are granted redacted access to scored applications after award
- 9. Flexible application review and scoring process can support multiple reviewers
- 10. Proforma changes are documented and version control is available. System supports what if analysis.
- 11. Assign internal and external project team participants, access is provided via the portal to participants with appropriate security roles to control access including ability to upload documents.
- 12. Track project attributes; 811, elderly, funding source, etc.
- 13. Integration with IDIS to create project activities and streamline fund drawdowns
- 14. Able to set parameters for system generated project numbers
- 15. Determine if properties are in DDA or QCT.
- 16. Automated notification to interested parties when new deal has been submitted for review. Application details, related operating expenses, characteristics of the property and ownership & management information is all visible for the review.

Design & Construction

- 1. Requisitions for payments during construction include uploaded backup documents and approvals by construction, loan officers and other interested parties. The final approver generates notification to fund the requisition.
- 2. All documents, plans, forms associated to the project are easily accessed from the system and are stored with the project meta data
- 3. Track incomplete work escrow values until final completion
- 4. Track price changes as construction progresses
- 5. Track certificate of occupancy
- 6. Track various details about the property:
 - a. R-value of envelope windows, walls, floors, roof and results of blower door testing
 - b. Energy fuels, source, units of energy used and the systems they power throughout the building (i.e. electric, solar, kWh, heat)
 - c. Energy efficiency standards passive house, net zero and flexibility to change as industry evolves
 - d. Update building and unit details at 50% and 100% design
 - e. Accessibility characteristics (HUD 504/ADAAG, HUD 504/UFAS, MHRA PH, MHRA FH, Fed FH, ADA) and which units meet each.
 - f. Track square footage of units, gross building, commercial and other.

Loan Servicing Integration (assumption - continue to use Emphasys SV Loan Servicing module)

- 1. Ability to automate the interest calculation for the type of loan, such as simple interest accretion or compound interest accretion.
- 2. New system supports integration to and from Emphasys SV Loan Servicing:
 - a. Data elements updated in new software, such as; Management Company, asset manager, ownership transfers, project/property details update SV
 - b. Detailed loan information from SV updates new software to support all external reporting requirements from new system
- 3. Ability to clearly identify projects that applied but were not funded.

Loan Closing

- Key dates relevant for the type of loan/program trigger loan closing events (ie. notice to proceed/award letter, loan committee/director approval=commitment to funding, projected construction loan closing, projected permanent loan closing)
- 2. Construction and permanent loan closing checklists are built into the system with activities based on specific funding sources and each trigger date. (ie. Verify insurance meets requirements, verify no mechanics liens). Checklist supports workflow and stage tracking with task assignments. Checklist would include documents required to be uploaded as part of the closing process.
- 3. Release of funds date is maintained in the system for each relevant funding source.
- 4. Any checklist items required by external sources would be presented on the portal.
- 5. Funding source changes before, during or after the loan closing generates notifications to interested parties.
- 6. System is able to support distinct checklist and workflow for loan modifications.

Compliance/Asset Management

Property Manager/Owner Portal

- 1. Portal is available for property owner/manager (creating a one stop for all project related data for the owner/manager).
- 2. Upload loan documents to portal project files for accessibility to project requirements.
- 3. Portal should be able to support communications (notices, video or audio exchanges with asset managers). Dashboard of property performance as compared to like properties, MOR remote file review, financial and budget reviews, escrow draw requests, authorization for ACH payments, property insurance binder and claim information, annual Owner/Tenant Certification submissions and property blog reflecting Q&As between property manager and Asset Manager.
- 4. Portal supports role based security for property owner/managers. Limited user roles would be able to change data (project contacts, manager/owner, etc.) in the portal.
- 5. Technical assistance links (such as property specific documents and forms) can be posted on the portal.
- 6. Portal will be used by property management companies to process tenant changes to ensure accuracy for annual certifications.

Compliance Tracking and Processing

- 1. Capture all data needed to support requirements for audits, inspections and annual reporting required for federal, state and local programs (HUD Fed Home, HUD HTF, HUD 811, IRS, Bonds, Tax Credits)
- 2. Capture IDIS Activity Number for projects funded with HOME, HTF and ESG-CV funds.
- 3. Flexibility to track operating costs at detail level (i.e. Utility costs broken down by electric, gas, water, etc.)
- 4. Energy efficiency fuel source energy consumption for projects (domestic hot water, heat, electricity, etc.)
- 5. Attach applicable documents (MD-130, physical plant inspection reports, AFR letters, loan documents) to a project file
- 6. Support variable compliance periods based on state and federal funding source. Able to add new funding sources as they are created.
- 7. Capture all data for physical inspections.
- 8. Ability to track tenant concerns communicated for each property
- 9. Ability to track insurance policy details for property including agent contact information, can easily identify expired insurance and update when policies are cancelled
- 10. Ability to maintain project history log (transfers, refi's, capital improvements)

Financial Functions

- 1. Tracking mortgage data and integration with Emphasys AOD General Ledger.
- 2. Set up and maintain Federated accounts, keep track of deposits and purchase dates of checks applied to account and keep real time balances through banking system integration with Federated Banking accounts/sub accounts.
- 3. Supports escrow processing and tracking, MD-130 reference number generation. Maintain escrow accounts for those held at private banks, keep track of funding requirements
- 4. Keep track of bank account signers, open & close dates and balances
- 5. Support bank deposit process apply checks to federated accounts in multiple batches, daily deposits.
- 6. Ability to track replacement escrow account loans and payment amount
- 7. Generate deposit reports for purchases and deposits sent to Federated
- 8. Track ongoing finance activity (rehab, replacement loans, subsequent loans, SHP repair, etc.) during project lifecycle

Risk Evaluation and Workouts

- 1. Able to document free form notes on work outs or general project/property details
- 2. Generate risk rating for each property based on financial (loan to value, DSCRreserve balance, defaults, etc.) and programmatic (inspection results, audit results and report submission results).
- 3. Risk rating calculation should be customizable to include data points important to the agency. Risk rating should be used to focus agency efforts and impacts to bond rating.
- 4. Capture all data for AFR and budget tracking
- 5. System will track budget vs. AFR comparisons and AFR prior year to AFR current year comparison of financial data.
- 6. Ability to track enforcement actions taken for each property.

Reporting

- 1. Standard reports are delivered with the software and can be scheduled or run ad hoc dependent on user security roles:
 - a. AFR, budgets, auditor query, and risk rating.

- b. Financial performance reports, including project data such as occupancy, number of units, etc., for cfX Incorporated, Moody's Invenstors Service, and S&P Global Ratings. Software vendor maintains these reporting structures to be in compliance as report standards change.
- c. Price comparisons over time, initial application, construction loan closing and project completion
- d. Reports to support regular portfolio status meetings: key dates, total costs of the project, # units, TDC index, key players, QAP targeted/HTF/FedHome Units
- e. Contact sheet for each property ownership, insurer, management company and associated address and email addresses for each (PIF)
- f. Annual NCSHA reports.
- g. Forecast reporting for anticipated construction and permanent loan closing dates along with a breakdown of funding sources and amounts needed.
- 2. Ad hoc report writer tool can be used by end users without technical skills to meet various reporting requests.
- 3. Dashboard type visual reports consisting of portfolio wide status of financial reviews, delinquency statistics, and management reviews are available for each property.
- 4. Easily generate property dashboards or detailed reports based on changing requirements.

Technology

- 1. One SQL database solution, supports one source of truth, data entered in one "module" front end is immediately available in another.
- 2. System fully supports monitoring access and logs changes to sensitive data. Audit reports provide visibility to the log data.
- 3. Legacy system data will be converted into new system database for all active properties. Vendor will assess legacy data conversion needs and provide options to meet business requirements. Tools are available to support conversion of legacy data into the new system.
- 4. System supports multifactor authentication and password requirement best practices
- 5. Vendor utilizes a ticketing system with customer access to track support requests. Service level for ticket response is clearly defined and escalation procedure is available to customer.
- 6. Document size limits are published and file types restricted. Files are scanned for malware or other attack vectors before being uploaded and stored in the system.
- 7. Role based security is available and custom roles can be defined. Sensitive data access is controlled by role level security within the application and reporting tools.
- 8. System upgrade and patching process is clearly defined along with vendor/customer roles and responsibilities.
- 9. Production and Test environments are licensed to customer.
- 10. Vendor provided documentation would include user guide, administrator guide and database entity relationship diagram.
- 11. Currently supported versions of Microsoft Edge and Firefox browsers provide the best performance for each of the modules in the application.
- 12. Vendor can provide results from web application security testing.