Energy Crisis Intervention Program (ECIP) Community Action Agency Training

Presented by:

MaineHousing- Energy and Housing Services Department
October 19, 2023







	PY2024 ECIP CAA Training				
	Thursday, October 19, 2022				
9:00 AM	Opening				
10:00 AM	Break				
11:00 to 12:00 PM	Lusch				
2:00 PM	Closing				
Topic					
Welcome/Introdu	ctions/Agenda Overview				
ECIP Overview					
Determining Eligi	ality				
Emergency Works	heet, Upfront Delivery Request, PO Overview				
ECIP Intake					
Foel Emergency	Fuel Emergency				
Utility Disconnect	Utility Disconnection				
Heating System E	Heating System Emergency				
Provisional Measu	Provisional Measures				
Use of a Non-Cor	Use of a Non-Contracted Vendor				
Determining the B	amedy				
Certification					
Issuing Porchase C	Issuing Porchase Order				
Reconcilization and	Reconciliation and Approval				
Processing ECIP i	Processing ECIP in HEAP Cloud				
Closing and Evalu	ations				

Energy Crisis Intervention Program	
(ECIP)	
(<u>©</u>)	
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Purpose	
Turpose	
Avert Energy or Life Threatening Crisis (November 1-April 30)	
000000	
]
Energy Crisis	
Has Heating System or Heating Source that is	
safe to operate, and supply of Home Energy for the Heating System/Source	
Crisis must be averted within 48 hours	
Grisis must be averted within 40 hours	

Life	Threat	ening	Cricio
LIIC	Tincai	שווווש	CITOIS

Household is currently without heat. No operable Heating System or Heating Source.

Crisis must be averted within 18 hours





Heating System Definition

Permanently installed system that is used to heat the Dwelling Unit.

 A portable space heater is not considered a Heating System.





Heating Source Definition

Any device used to provide heat to a Dwelling Unit.





Operable Definition

Means that the Heating System or Heating Source would be working if fuel or electricity were available.



Allowable Measures

- · Home Energy deliveries
- Utility disconnects



• Minor Heating System repairs



Other Allowable Uses

- Provisional Measures
 - Non-Contracted Vendor
 - Space Heaters
 - Temporary Relocation





Maximum Benefit

\$800 Per Program Year

Household may receive more than one ECIP benefit (total benefits cannot exceed \$800)



Ineligible if Household:

- Has received maximum ECIP for Program Year
- Has a safe operating Heating System that adequately heats home during severe weather and has equal to or greater than a 7-day supply of Home Energy
- Client has means to avert or resolve the crisis





Determining Eligibility





Household has Eligible HEAP Application Application - Certified Highler - Paid Ounce | New Application | New Const. New New Cons

Household has pending HEAP Application Application Status Pending application must be certified Emergency Worksheet must be completed

Household has no HEAP Application • Complete and Certify HEAP application • Complete Emergency Worksheet

Emergency	Worksheet,	Upfro	nt Delivery
Request an	d Purchase	Order	Overview





Emergency Worksheet



Purpose



- To assess and document Household's situation
- To determine the Type of Crisis
- To determine the Type of Emergency
- To determine the remedy for a crisis



Status of Home Energy Service

- Federal reporting requirement
- Determine type of crisis; Energy or Life Threatening

STATUS OF HOME ENERGY SERVICE							
Is the Household disconnected (e.g. electricity, natural gas)?	□Yes	□No	How much fuel do you o	urrently	have?		Heats X% of home
Does Household have a past due or shut-off notice? Does the Household have an operable Heating System?	□Yes □Yes	□No □No		More than 7 days	7 days or less	Out	
Does the Household have an operable Heating Source?	□Yes	□No	Primary Secondary				
If yes, when is the next scheduled automatic delivery?	⊔ Yes	□No	Other				
TYPE OF CRISIS (check one): Energy Crisis	(48 hours	i)	Life Threatening Crisis	(18 ho	urs)		
						-	

Types of Crisis



- Life Threatening Crisis
- Energy Crisis



Types of Crises

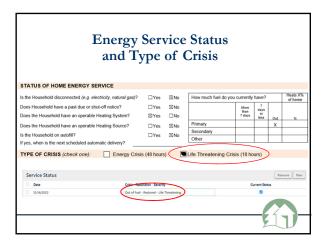
Energy Crisis: has heat

- ≤ 1/4 tank of oil/kerosene
- $\leq 25\%$ in propane tank
- \leq 7-day supply wood, pellets, coal, etc.

Life Threatening Crisis: has no heat

- Out of fuel
- Disconnected from utilities that are required to operate the heating system
- Heating system is inoperable, requires repairs





Types of Emergencies



- Fuel Emergency
- Utility Disconnect
- Heating System Emergency

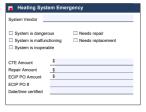


Type of Emergency: Utility Disconnect





Type of Emergency: Heating System Emergency





Emergency Worksheet Reminders

- Emergency Worksheet must be legible and all appropriate sections complete.
- Enter comments into HEAP Cloud to fully document or clarify information.



• All documents uploaded in HEAP Cloud.



Remedies for Crises

- Upfront
- ECIP



If necessary, Provisional Measures may be used to assist in the remedy for each type of crisis.



Remedy - Upfront Delivery Request

A delivery of fuel based on a HEAP application that <u>has</u> been Certified Eligible in Payable status

- Emergency Upfront
- Non-Emergency Upfront



Emergency Upfront Delivery Eligibility

- HEAP Application must be certified in HEAP Cloud
- Completed Emergency Worksheet
- Energy or Life Threatening Crisis
- 18-hour/48-hour timeframe requirement





Non-Emergency Upfront Delivery Eligibility

- HEAP Application must be certified in HEAP Cloud
- No Energy or Life Threatening Crisis
- Emergency Worksheet Not Required
- No 18-hour or 48-hour timeframe





Upfront Delivery Request Form



- Delivery Fees can be covered by an Upfront or ECIP PO
- Payment is guaranteed
- Secure email or fax Upfront Delivery Request form to Vendor



Remedy - ECIP Purchase Order

ECIP purchase order created and used to remedy a crisis when:

- Upfront Delivery Request cannot be used.
- Household has exhausted all prior and current year HEAP, HEAP Supplemental and TANF Supplemental benefits and credits.



ECIP Benefit

Household can receive more than one ECIP delivery in a Program Year provided the total does not exceed the \$800.00 maximum.





Remedy - Provisional Measures

- Space Heaters
- Temporary Relocation
- Non-contracted Vendor



If Provisional Measures are used to remedy the crisis, the Emergency Worksheet-Provisional Measures must be completed.



ECIP Intake





Intake - Completing Emergency Worksheet HOME ENERGY ASSISTANCE PROGRAM GHEAPF uel Assistance/ECIP) EMERGENCY WORKSHEET COMMUNITY ACTION AGENCY (CAA) PRIMARY APPLICANT NAME PEAP Client Number Constrictants Date STATUS OF HOME ENERGY SERVICE Is the Household disconnected (e.g. electroly, natural gas)? | Yes | No | Does the Household have an operable Heating System? | Yes | No | Does the Household have an operable Heating System? | Yes | No | If yes, when is the household nave an operable Heating System? | Yes | No | If yes, when is the next scheduled advantact delivery? | Type OF CRISIS (check one): | Energy Crisis (48 hours) | Life Threatening Crisis (18 hours)

Intake - Completing Emergency Worksheet

- Determine Type of Crisis
- Determine Type of Emergency
- Complete appropriate emergency type section
 - ✓ Fuel Emergency
 - ✓ Utility Disconnection
 - ✓ Heating System Emergency



HOM	E ENERGY ASSISTAN		GRAM (HE		ECIP)		
PRIMARY APPLICANT NAM	E Jane Doe				Phone	(207) 99	9-9999
HEAP Client Number	987654321		Date	of Emergency Reques		11/27/20	23
Create/Intake Date	09/10/2023		Time	of Emergency Reques	t _10:15	am	
STATUS OF HOME ENERGY	SERVICE						
Is the Household deconnected (e.g. Coes Household have a past due Does the Household have an opers Coes the Household have an opers Is the Household no autofit? It she Household on autofit? If yes, when it the most chedulad on TYPE OF CRISIS (check one,	r shut-off notice? ble Heating System? ble Heating Source?	□Yes □Yes □Yes □Yes □Yes □Yes	⊠No ⊠No □No ⊠No ⊠No	How much fuel do you Primary Secondary Other Life Threatening Cris	More than 7 days	7 days or less X	Heats X% of home

	EMER	ICE PROC		EAP/Fuel Assistance/E	CIP)	
COMMUNITY ACTION AGENC PRIMARY APPLICANT NAME	John Doe				Phone	(207) 555-5555
HEAP Client Number	123456789		Dat	e of Emergency Request		11/15/2023
Create/Intake Date	08/29/2023		Tim	e of Emergency Request	8:45a	ım
STATUS OF HOME ENERGY S	ERVICE					
Is the Household disconnected (e.g. e	lectricity, natural gas)?	□Yes	⊠No	How much fuel do you	urrently I	nave? Heats X%
Does Household have a past due or s	hut-off notice?	□Yes	⊠No		More	7 days
Does the Household have an operabl	e Heating System?	⊠Yes	□No		than 7 days	or out is
Does the Household have an operabl	e Heating Source?	□Yes	⊠No	Primary		X 100
Is the Household on autofill?		□Yes	⊠No	Secondary		\smile
If yes, when is the next scheduled au	omatic delivery?			Other		
TYPE OF CRISIS (check one):	Energy Crisi	S (48 hours)	Life Threatening Crisi	6 (18 hou	irs)
					_	

Fuel Emergency





Household is in a Fuel Emergency and may be eligible if:

No heat or risk of losing heat

- ≤ 1/4 tank of oil/kerosene
- ≤ 25% in propane tank
- \leq 7-day supply wood, pellets, coal, etc.



ECIP - Allowable Uses for Fuel Emergency

- · Home Energy deliveries
- · Delivery charges
- · Restart or safety check fees

Must be pre-authorized by CAA and included on purchase order



Gathering Information Fuel Emergency

Fuel Er	nergency					
			-	Primary	s	econdary
Last Delive	ry (date)			V1/2023		
# Units Del	ivered			100		
Fill (Did las	t delivery fill t	ank?)	0	res ⊠ No	0	res 🗆 No
Vendor Name (last delivery)			Brown Co- Vaterville			
Amount of	Fuel Available	,		0		
Tank Size				275		
Fuel (or Wood	Type Ke	Ratan		Cash Price	_	Units
HEAP		0	İ	0	Ī	0
TANF Sup	plemental	Baland	te +	Cash Price	, <u>=</u>	Units 0
	Cash Price	X Uni		Delivery/ Service		ECIP PO Amount
ECIP	4.699	148.	96	100	\$75	99.96
	HEAP, TANF		fields	CANNOT b	e blan	a.
ECIP PO# (#		5525				
Date/time cert	ified	11/15/	2023	9:45		



Contact Vendor to:

- Verify last delivery information i.e. date and number of units delivered
- Determine if Vendor will do an Upfront Delivery pending receipt of HEAP Benefit
- Confirm Vendor can make delivery within required timeframe (i.e. 18 or 48 hours)



Vendor will...

- Verify if there are any remaining HEAP Benefits or TANF Supplemental Credits
- Confirm cash price per unit
- Delivery charge fees
- Identify need for restart or safety check and



Remaining Benefits

Any remaining HEAP benefits, HEAP Supplemental and/or TANF Supplemental credits must be used in conjunction with or in lieu of Upfront Deliveries and ECIP funds





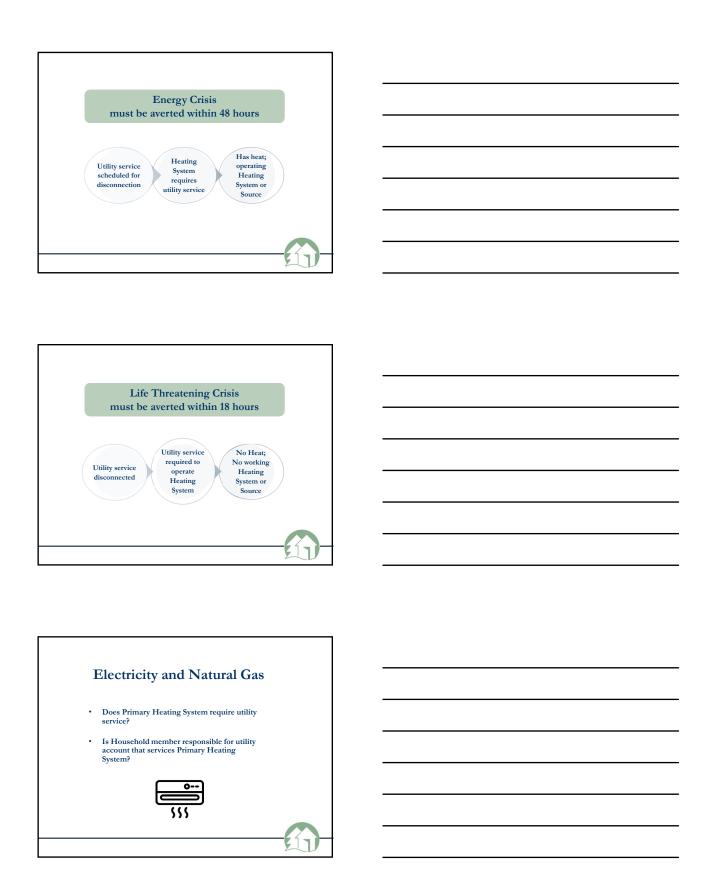
Vendor Cannot Deliver

- Find a Vendor who can deliver
- Document the situation





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Utility Disconnection	
(<u>0</u>)	
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Gathering Information	
Utility Disconnect	
Utility Disconnect (electricity or natural gas) Utility Vendor Name Name on Account	
Account Number Disconnect Date Disconnect Amount \$	
Heating will fail Has ability to pay? In payment arrangement	
ECIP PO Amount ECIP PO # Date/fime certified	
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Household <u>may</u> be eligible if:	
Facing a heat or heat-related crisis	
This means the utility service is:	
Necessary to operate Heating System; and	
Shut-off or scheduled for disconnection.	



Ineligible if household:



- Utility service used to operate the Primary Heating System is <u>not</u> in a Household member's name
- Has safe operating Heating System that adequately heats home during severe weather and has equal to or more than a 7-day supply of Home Energy



Ineligible if household:



- Has received maximum ECIP for Program Year
- Can negotiate and pay terms of payment plan
- Has financial means to restore or maintain service



Use of ECIP Benefits



May be applied to surcharges, reconnection charges and penalty fees if:

- · Related to final disconnect notice or shut-off
- Included in Purchase Order amount
- Cannot leave a credit on the account



Remaining Benefits on Account

- HEAP, HEAP Supplemental, TANF Supplemental and LIAP benefits on account must be used first
- ECIP covers balance needed to restore service or prevent disconnection





Disconnect Notice

CAA must obtain copy of disconnect notice to determine and document eligibility for ECIP





CAA contacts vendor to verify:

That HEAP, TANF Supplemental, and LIAP benefits have been exhausted

Amount required to restore or maintain service



Terms and status of any existing payment arrangement if applicable



Harding Contain Francisco	
Heating System Emergency	
(<u>®</u>)	
£V	
Gathering Information Heating System Emergency	
Heating System Emergency System Vendor	
System is dangerous Needs repair System is malfunctioning Needs replacement System is rioperable	
CTE Amount \$ Repair Amount \$ ECIP PO Amount \$	
ECIP PO # Date/time certified	
Heating Crisis due to	
Heating System Malfunction:	
A Household may be eligible for ECIP to cover repairs if authorized by CAA purchase order	

Household may be eligible if:

- Heating System is malfunctioning or not working; and
- There is <u>no</u> secondary Heating System that is capable of adequately heating the Dwelling during severe cold weather





Crisis Resolution

- Services must be provided by an approved Vendor
 - ✓ HEAP Vendor
 - ✓ CHIP Vendor
 - ✓ Non-contracted Vendor
- Can approved Vendor make service call within required timeframe (18 or 48 hours)?



Central Heating Improvement Program

Refer Household to CHIP if:



- Unable to secure services to resolve crisis within required timeframe
- Heating System issues cannot be fully resolved by ECIP - i.e. repairs will exceed \$800 ECIP maximum



Provisional	Measures
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Provisional Measures

Fuel delivery or repairs cannot occur within required timeframe

Interim measures to avert Fuel or Heating System Emergency:

- · Space heaters
- Temporary relocation



Provisional Measures

- CAA pays vendor for space heaters or lodging
- CAA uploads applicable documentation in ECIP required docs section of HEAP Cloud
- MH reviews purchase order and documentation in HEAP Cloud and reimburses CAA





Space Heaters - Documentation

- Copy of purchase order signed/dated by Applicant and CAA at time of delivery or pickup
- CAA or store invoice with Applicant's name, date of pickup or delivery, model number, and invoice amount
- ECIP Emergency Worksheet





Lodging - Documentation

- · Copy of purchase order
- Lodging invoice showing Applicant's name, Check-in/check-out dates, breakdown of charges billed
- ECIP Emergency Worksheet





Use of Non-Contracted Vendor





Use of Non-Contracted Vendor

- No contracted HEAP Vendors can deliver within required timeframe
- · Wood Households





Use of Non-Contracted Vendor

- CAAs are set up as provisional vendors and may secure a non-contracted vendor to make the delivery within the required timeframe
- Emergency Worksheet required must document situation





Use of Non-Contracted Vendor

- CAA generates PO in HEAP Cloud to "CAA-Non Contracted Vendor"
- CAA generates manual PO and sends to vendor
- Vendor provides delivery ticket and/or invoice (if applicable) to CAA
- CAA pays non-contracted vendor and enters reconciled information into HEAP Cloud
- CAA uploads applicable documentation into HEAP Cloud.





Please refer to the HEAP Handbook for additional guidance and details	
on all provisional measures.	
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Determining the Remedy	
Determining the Remedy	
Based on information gathered, CAA determines what should be used to remedy situation:	
Emergency Upfront	
• ECIP PO	
Combination HEAP/TANF Supplemental/Emergency Upfront/ECIP PO	
Supplemental, Emergency Options, Berr 10	

Upfront Delivery Request

If an Upfront Delivery Request is remedy, the Upfront amount is the approved, payable HEAP benefit.



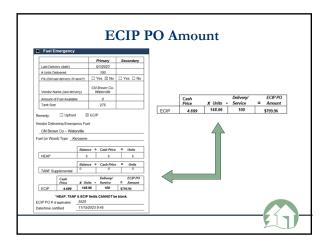


ECIP Purchase Order

If ECIP PO is the selected remedy, Vendor confirms unit price, dollar amount and units to be covered by:

- Remaining HEAP benefits and TANF Supplemental credits
- ECIP and amount of delivery charge or service (if applicable)





Certification





Assess the Information from Applicant and Vendor

- Does it make sense?
- Is information consistent?





ECIP Certification

- Ensure that comments in HEAP Cloud tell the entire story.
- Research and resolve any discrepancies and document findings.
- Upload all documentation into HEAP Cloud.







- Check HEAP Cloud notes & Do Not Pay List prior to certifying ECIP
- Deny ECIP if Do Not Pay list indicates Applicant ineligible for ECIP



Denials

- Refer Household to other resources/programs
- Verbally notify Primary Applicant of denial immediately
- Send written notice of denial within three (3) business days





Issuing Purchase Order





Purchase Orders

Fuel and Utility

• HEAP Cloud Purchase Order Heating System

• Manual PO • Use HEAP Cloud PO # Other Measures

- Manual PO
- Use HEAP Cloud PO #



Purchase Order

CAA will email or fax purchase order to Vendor to confirm details of ECIP requirements and authorized dollar amount

Verbal purchase orders should only be used in the rare case a Vendor does not have email or fax.



Purchase Order



- Primary Applicant's name & delivery address
- Home Energy type
- Dollar amount authorized by CAA (<u>Deliverables</u>: based on cash price quoted by Vendor plus delivery charges and costs for restart or safety check)
- Required resolution time 18 or 48 hours
- CAA contact name, phone number and fax number



Utility Purchase Order

Guarantees payment for:

- · Restoration of service
- Cancellation of disconnect order





Provisional Purchase Order



- Generate PO in HEAP Cloud
- Generate manual PO using PO number from HEAP Cloud
- Email or fax PO to Vendor to confirm details of ECIP requirements and authorized dollar amount

Verbal purchase orders should only be used in the rare case a Vendor does not have email or fax.



What if...?





Scenario:

- · CAA certified an ECIP delivery for an applicant with their regular HEAP Vendor.
- They have an \$87.00 HEAP credit on account.
- An ECIP purchase order is generated for the delivery amount, minus the \$87.00 credit.
- A few hours after the ECIP is certified, the Vendor calls the CAA informing them the delivery truck slid off the road into a ditch and will no longer be available to complete the delivery in the required timeframe.



Actions:

• Rescind the ECIP PO with the Vendor and in HEAP Cloud.

- Contact other contracted HEAP Vendors to remedy the ECIP situation.
- Refer to "How to Rescind and Create a

New ECIP PO".



Remedy:

The CAA finds a Contracted HEAP Vendor that is available to complete the ECIP delivery in the required timeframe.

- Complete a new Emergency Worksheet with the new ECIP Vendor information
- \$87.00 HEAP credit will not be used.
- · HEAP Cloud comments documenting the situation are required
- Add the new Vendor that will remedy the ECIP to HEAP Cloud Vendor and Consumption Section and create a Purchase Order





• Paper File Notes are optional

HANCOCK" SOFTWARE

required



Summary

Applicant has remaining HEAP or TANF Supplemental benefits on account with their regular Vendor.

Regular Vendor is unable to make ECIP delivery within required timeframe.

CAA can use another Vendor or non-contracted vendor and document accordingly.

No waiver required.

Document the situation in the comment section of HEAP Cloud



Reconciliation and Approval - Documents Needed





	1
Fuel Emergency	
Vendor Submits:	
vendor Submits:	
Metered delivery ticket	
interest delivery delict	
Invoice, if applicable	
Oil, Kerosene & Propane	
Delivery Tickets	
, and the second	-
If metered ticket amount is greater than ECIP	
PO, Vendor must notate dollar amounts to be covered by ECIP, HEAP, and TANF	
Supplemental, client, another party/organization	
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
Vendor must sign/date notations	
·	
]
Vendor invoice required if:	
Delivery ticket does not document all charges that were approved on purchase order (ex.	
delivery fee, safety check, start-up fee)	
Y D	

TT 040	
44 4447	Diccommod
UTITION	Disconnect
,	



Vendor Submits:

- Written Confirmation of date/time service is restored or disconnect order is revoked.
- Should be on company letterhead and include the person's name who processed the ECIP.



Provisional Measure Space Heaters

CAA or Vendor Submits:



- Invoice including:
- ✓ Applicant's name
- ✓ Model number
- ✓ Invoice amount
- ✓ Date/Time of Delivery or pick up



Provisional Measure Non-Contracted Vendor

Vendor Submits:

- Metered Delivery Ticket
- Invoice, if applicable





Provision	onal Me	asure
Heating	System	Repair

Vendor Submits:



- Invoice including:

 - ✓ Applicant's name and address ✓ Break down of Service Repairs
 - ✓ Invoice Amount



Provisional Measure Temporary Relocation

Vendor Submits:



- Invoice including:

 √ Applicant's name

 √ Check-in/check-out dates

 ✓ Breakdown of charges being billed



Reconciliation and Approval - Reconciling Amount to Be Paid





CAA Reviews ECIP File

- Review All Applicable Documents
 - ✓ Emergency Worksheet
 - ✓ Purchase Order
 - ✓ Delivery ticket
 - ✓ Invoice





CAA Reviews ECIP File

- Review any notes or adjustments made by the Vendor
 - ✓ Verify that that there were no other remaining credits used.
 - \checkmark Was the delivery fee charged?
 - ✓ Did the price per gallon change?





Delivery Ticket/Invoice

Does delivery ticket match purchase order?

- Name and delivery/service address
- Date and time of delivery/service
- Did delivery/service occur within timeframe prescribed on purchase order (18 or 48 hours)?



Delivery ticket/invoice

Does delivery ticket match purchase order?

- Number of units delivered
- · Delivery fees or service charges
- Credits (HEAP and TANF)
- Total amount (cannot pay more than agreed upon amount)
- Does it match the Vendor in HEAP Cloud



Processing ECIP in HEAP Cloud





Questions? Comments? Discussion?



