



The ReVision Solar PPA

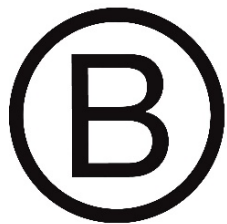
Solar Energy for Affordable Housing Projects and other no





About ReVision Energy

Certified



Corporation[®]

bcorporation.net

Experience: 10,000+ solar energy systems installed since 2003

Credentials: NABCEP Certifications, Master Trade Licenses, extensive professional training & certification

Vision: Transition Northern New England to a clean, solar energy powered economy while creating positive social change

ReVision Energy's Mission

To accelerate the transition from finite and polluting fossil fuels to clean, local renewable energy sources. To help local business, non-profits and everyone in our community access renewable energy through advantageous financing partnerships.



74 kilowatt PPA project at Proctor Academy in Andover, NH



THE 100% **SOLAR** HOUSEHOLD

Affordable Technology Replaces Fossil Fuels



Solar Panels
make clean electricity
for 30+ years

Electric Water Heater
provides solar powered
hot water

Electric Heat Pump
eliminates gas, oil
& propane

Electric Car
is charged by solar,
eliminating gas

Battery Storage
powers home
in outages

Excess energy earns
you credits and
benefits neighbors

Own Your Power & Control Your Energy Costs Today

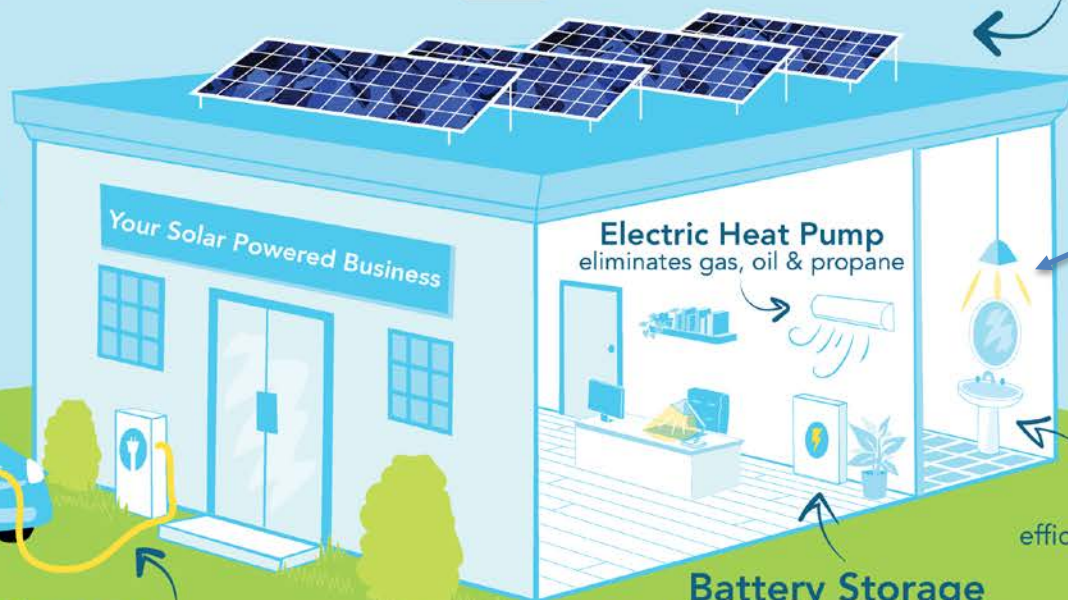
THE SOLAR POWERED BUSINESS

Affordable Technology Replaces Fossil Fuels



Solar Panels

make clean electricity for 30+ years
and generate credits for excess
energy sent back to the grid



Electric Car Charging

offers charging stations to customers and
employees to reduce fuel consumption

Battery Storage

provides backup for power outages

Solar Hot Water

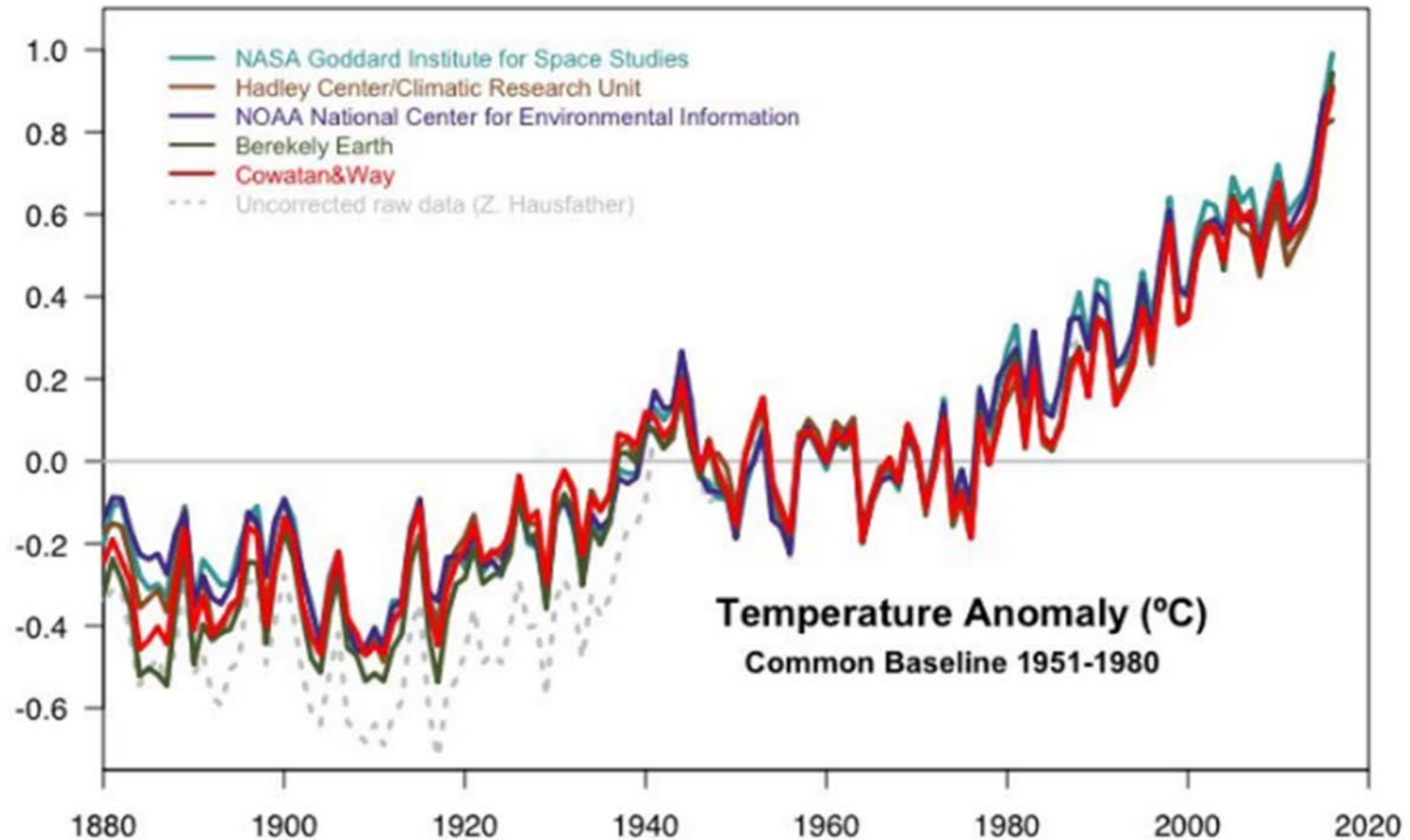
efficient water heating options

LED lighting

Electric Heat Pump

eliminates gas, oil & propane

Rising Global Temperature







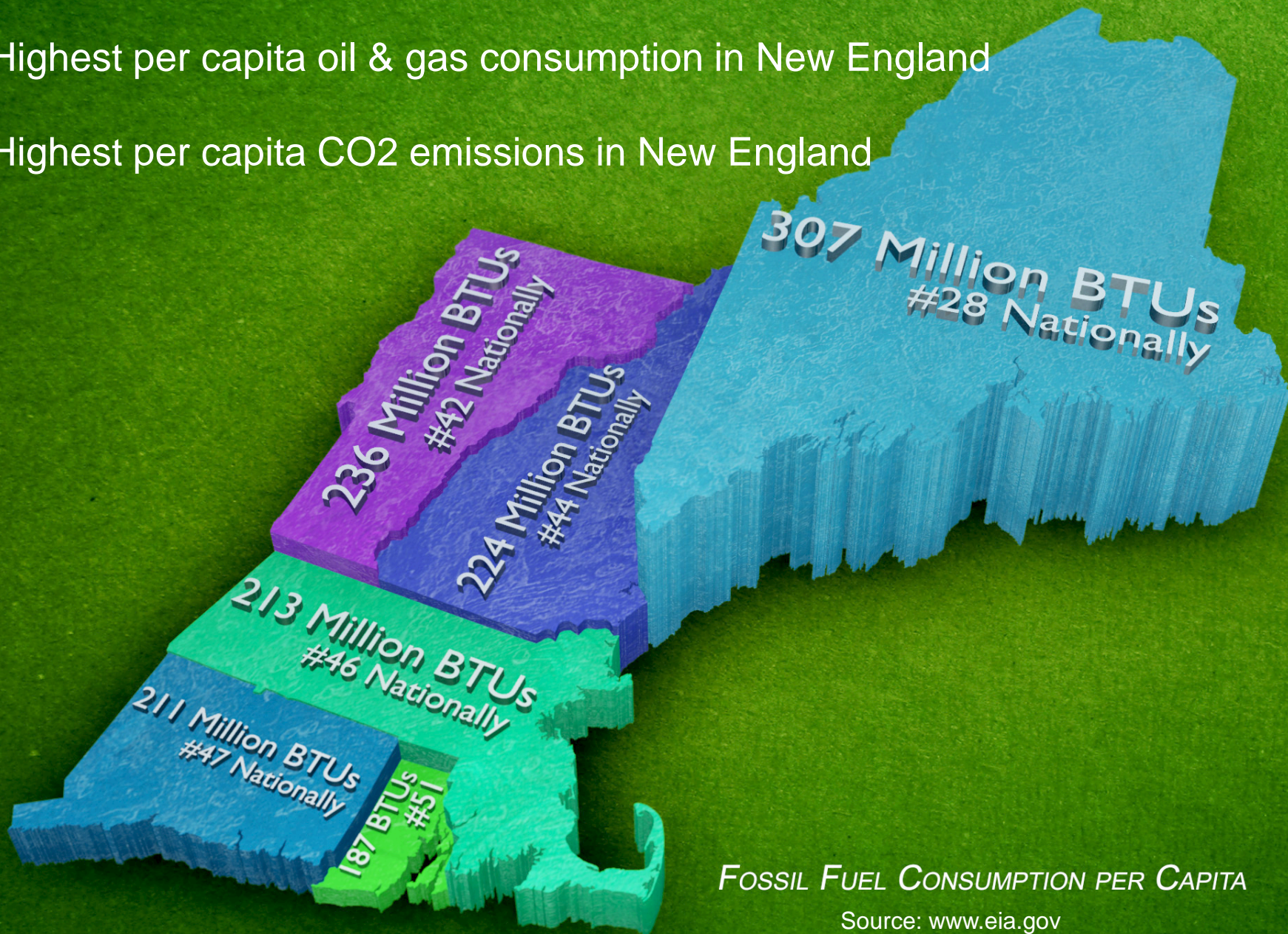
18,400 lbs. CO₂



Maine:

Highest per capita oil & gas consumption in New England

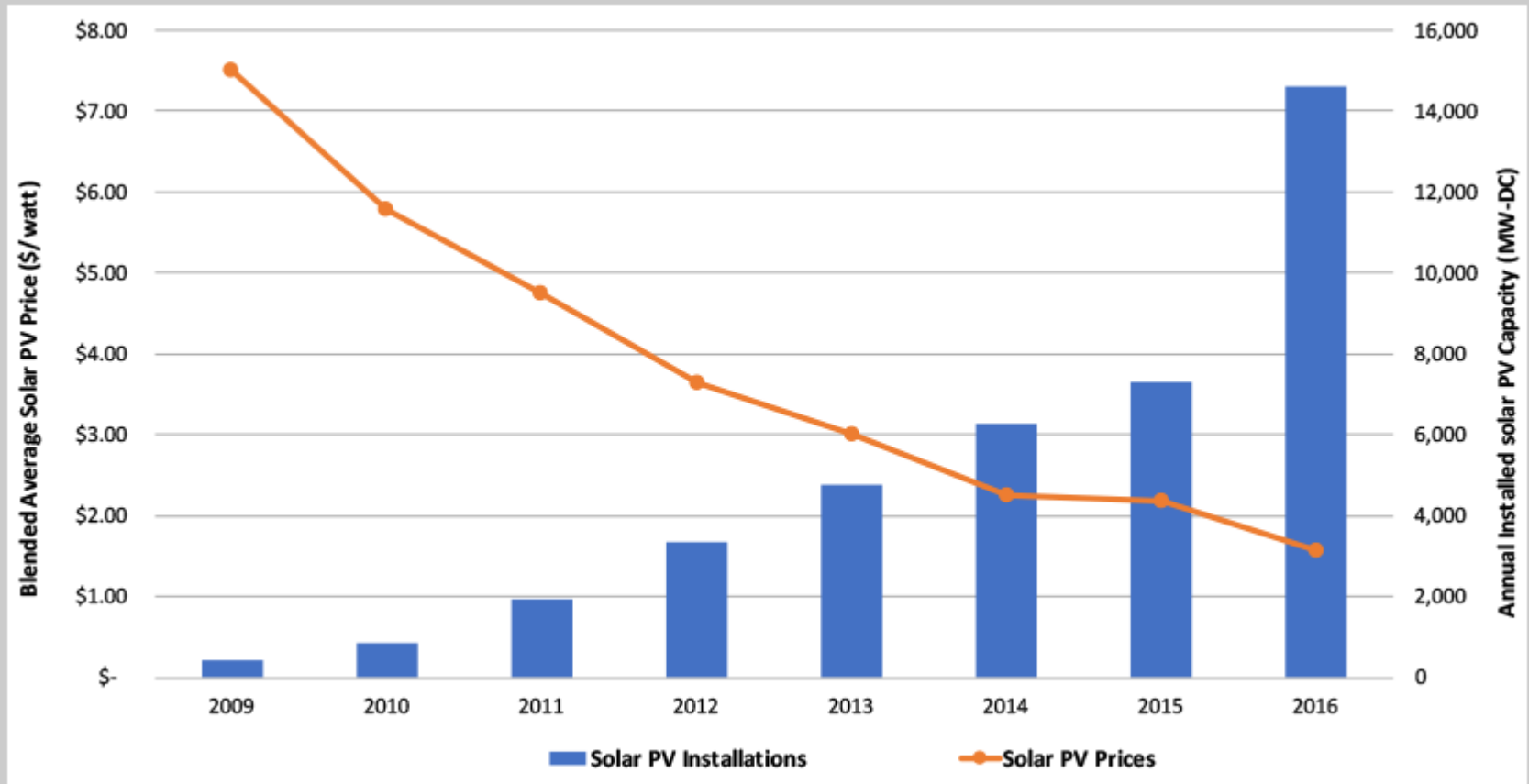
Highest per capita CO2 emissions in New England



FOSSIL FUEL CONSUMPTION PER CAPITA

Source: www.eia.gov

U.S. Installed Cost of Solar Power (\$/W)



© 2017

gtmresearch

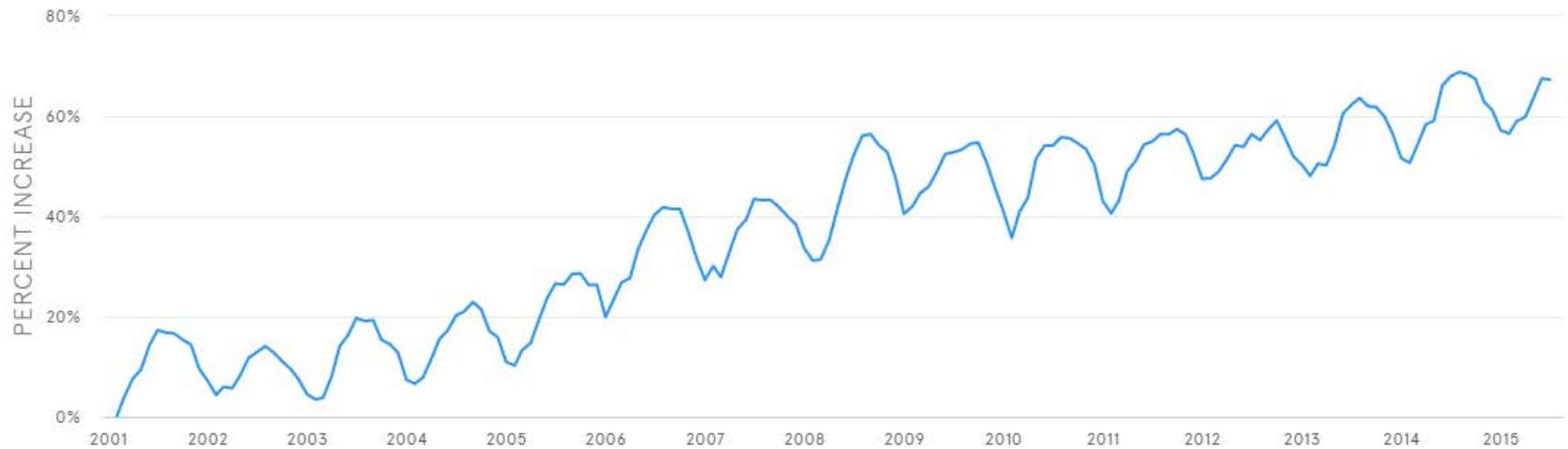
SEIA
Solar Energy
Industries
Association®





Utility Rates Continue To Rise

Electricity prices have continued to increase unpredictably over time.



Average Monthly Retail Price of U.S. Residential Electricity
U.S. Energy Information Administration



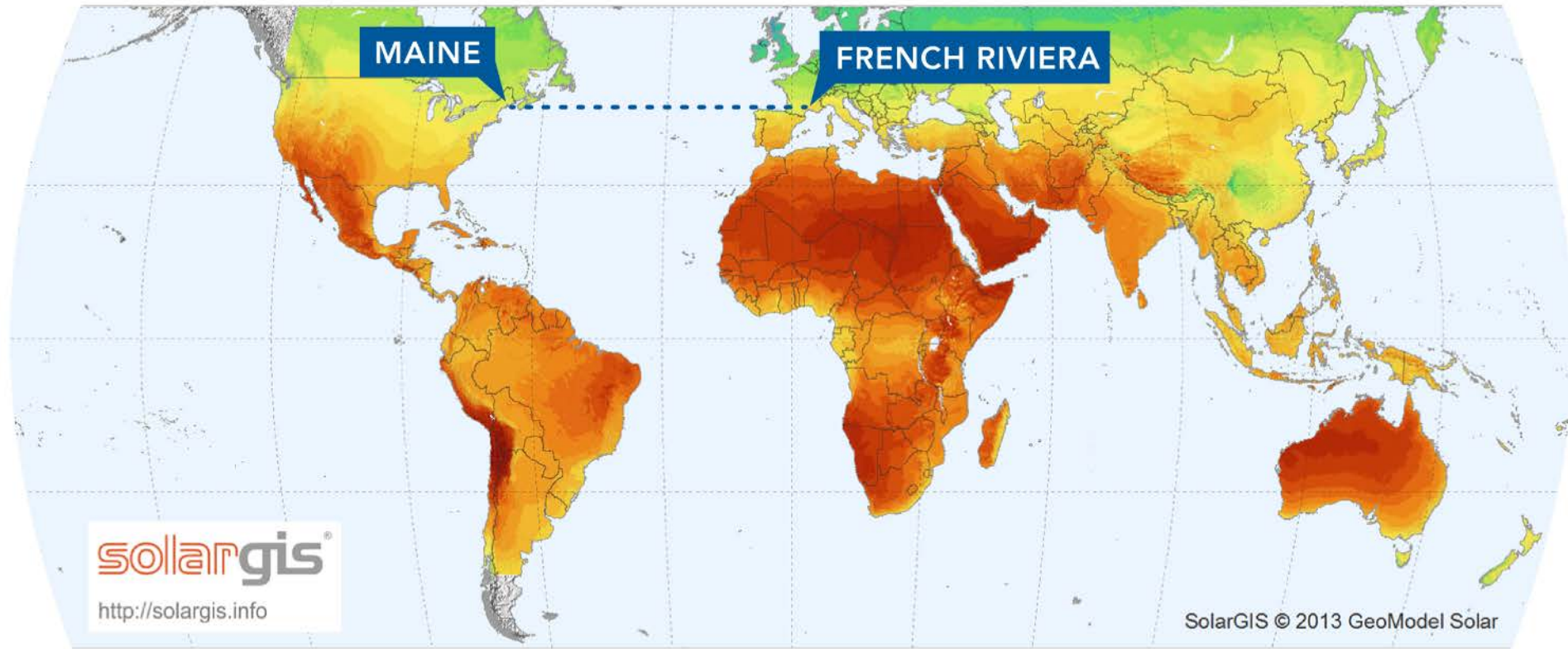
A high-angle, panoramic view of a coastal town, likely Dubrovnik, Croatia. The town is built on a hillside with terracotta-roofed buildings. A large harbor filled with numerous sailboats is visible. The water is a deep blue. The scene is framed by green pine trees in the foreground. The text "Do we get enough sunshine in New England?" is overlaid in white.

Do we get enough
sunshine in New England?

World Map of Solar Potential

WORLD MAP OF GLOBAL HORIZONTAL IRRADIATION

GeoModel
SOLAR



Long-term average of: Annual sum < 700 900 1100 1300 1500 1700 1900 2100 2300 2500 2700 >
Daily sum < 2.0 2.5 3.0 3.5 4.0 4.5 5.0 5.5 6.0 6.5 7.0 7.5 > kWh/m²

Rooftop Solar Potential in the U.S.

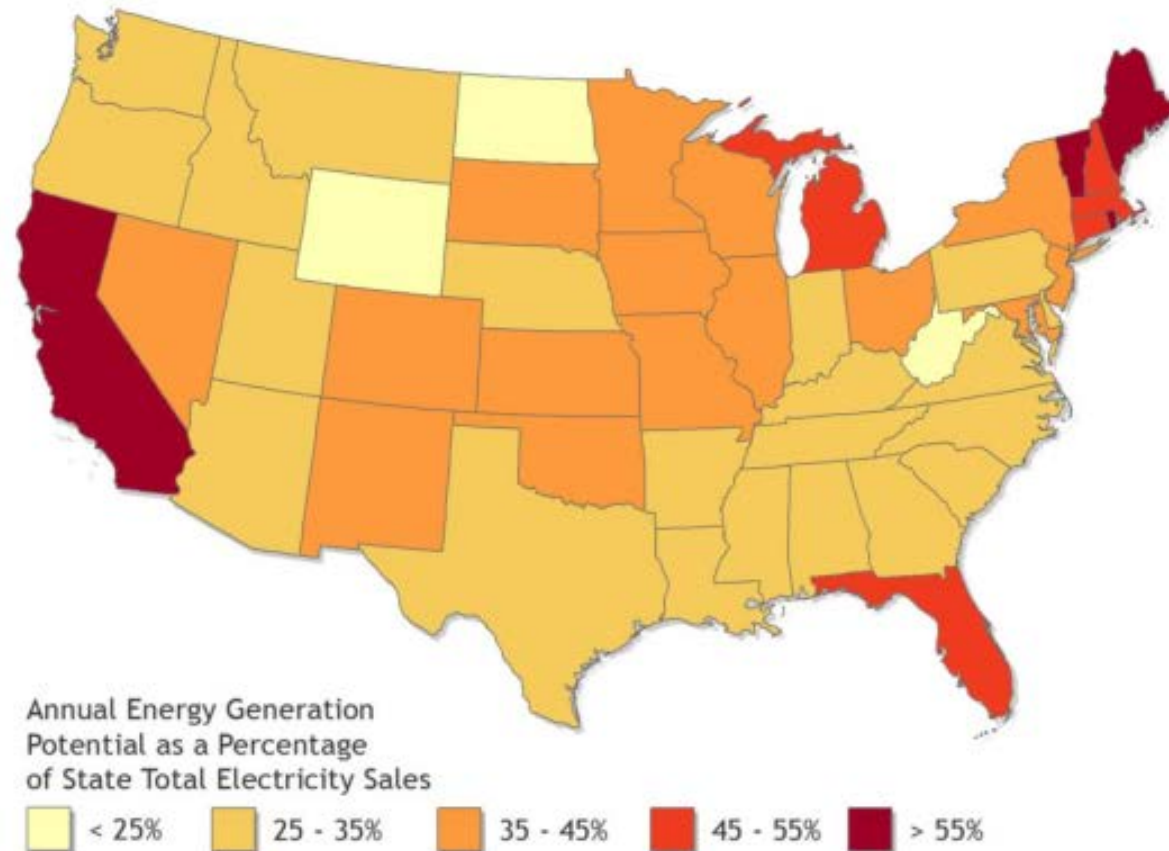


Figure ES-2. Potential rooftop PV annual generation from all buildings as a percentage of each state's total electricity sales in 2013



Grid-Tied Solar Electricity

How It Works:

1. Sun hits panels, creating DC electricity
2. Solar inverter converts DC power into AC power for household needs such as lights, television, computers, etc.
3. Excess power is sent to the grid, crediting your monthly bill



Challenges of Solar for Non-Profits

- Schools/Governments/Non-Profits cannot directly monetize tax credits
 - Outright purchase ~20-25 year payback
- Capital availability
- Percieved Technical Risk
- Instead of buying outright, Power Purchase Agreement
 - No upfront cost to non-profit
 - Indirectly takes advantage of federal tax incentives
 - Speeds up payback period





Solar PPA Structure

Investor

- Provide capital
- Build/Own/Operate > 6 years
- Recoup Investment through:
 - Federal Tax Credit
 - Depreciation & Tax Benefits
 - Energy Payments from Host
 - Grants, Rebates, REC Sales
 - Buyout Option (After Year 7)

Host

- Provides Roof/Ground Space
- Net Meters with Utility
- Off takes all electricity
- Buys out equipment after Year 7





BAYSIDE PROJECT INFO

PORTLAND, ME

45 UNITS: STUDIO, 1 BR & 2 BR

\$142 / SF

4 STORIES

TAX CREDIT SUBSIDIZED RENTAL



PORTLAND HOUSING AUTHORITY
MAINE



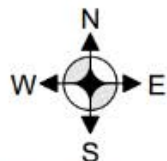




ReVision Energy Solar Power Purchase Agreement



- ReVision to build/own/operate a 55 kW rooftop PV system
- No upfront cost to PHA
- Long term power purchase agreement offered at existing CMP rate and with 2% escalator
- PHA has 'buyout' options after year 6



55.95 kW_{DC} Photovoltaic System

Annual Production Estimate: 60,823 kWh



142 Presumpscot Street
Portland, ME 04103
(207) 221-6342

Customer Name:

Bayside Anchor (RFP)
81 East Oxford Street
Portland, ME 04101

System Type:

Photovoltaic Array

Project Design Notes –

DC System: 55.95 kW_{DC} Photovoltaic Array
(167) 335-watt, 72-cell PV Modules
Module Type: LG335 S2W-G4 MonoX
Dimensions: 77.17" x 39.37" x 1.81"

AC System: 43.2 kW_{AC}
(3) SolarEdge 14.4kW Grid-tied Inverters
(84) SolarEdge P700 DC Optimizers

Racking System: Panel Claw 5D HD III
Roof Mount, Ballasted Fixed Tilt
Array Tilt: 5° Array Azimuth: 228°
Intra-Row Spacing: 0.6'
Dead Load of Solar Array: 6 to 8 psf (typ)
Setback from Roof Edge: 4' (required)
Roof Dimensions: Shown
Roof Type: Fully Adhered EPDM or equivalent
Building Height: 67'



Designed by: LB

Date: June 24, 2016

SITE PLAN

SHEET A02

© Copyright ReVision Energy

This diagram is provided as a service and is based on the understanding of the information supplied. It is subject to change based on actual conditions, applicable edition of the National Electric Code, and local governmental authorities.



For Construction - 2016.11.03 Bayside Anchor, 81 East Oxford Street, Portland ME 04101

Report

Project Name	Bayside Anchor
Project Address	81 East Oxford Street, Portland ME 04101
Prepared By	Josh Baston joshb@revisionenergy.com

System Metrics

Design	For Construction - 2016.11.03
Module DC Nameplate	55.9 kW
Inverter AC Nameplate	43.5 kW Load Ratio: 1.29
Annual Production	63.15 MWh
Performance Ratio	73.7%
kWh/kWp	1,128.7
Weather Dataset	TMY, PORTLAND, NSRDB (tmy2)
Simulator Version	153 (443094f0ad-ea93f843ef-fce6caf820-00aa14f623)

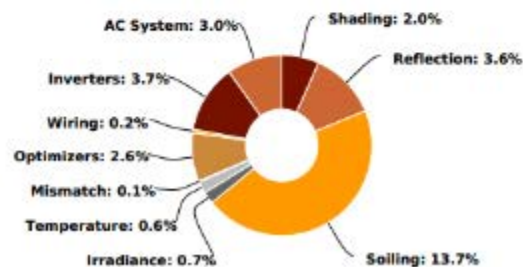
Project Location

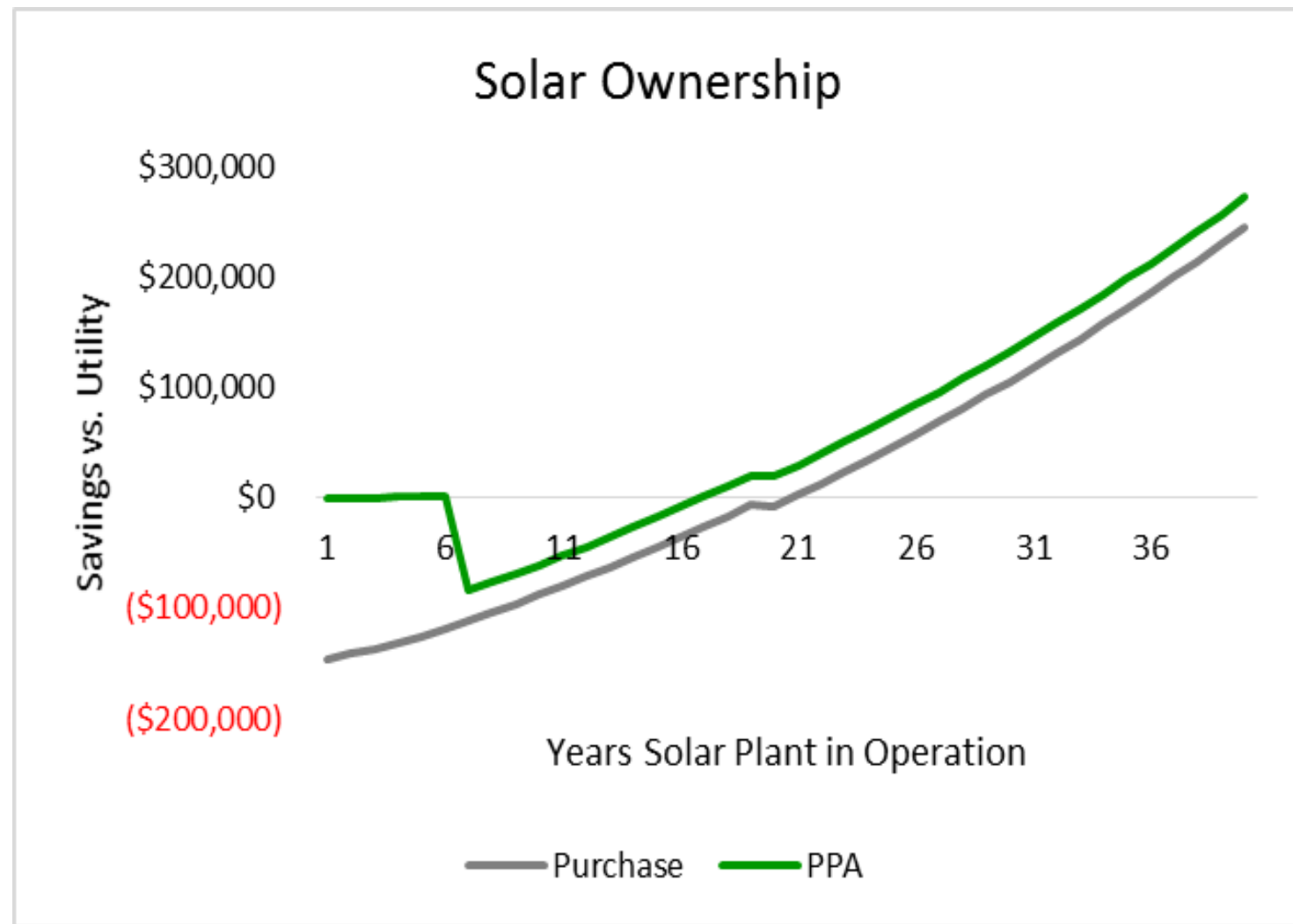


Monthly Production



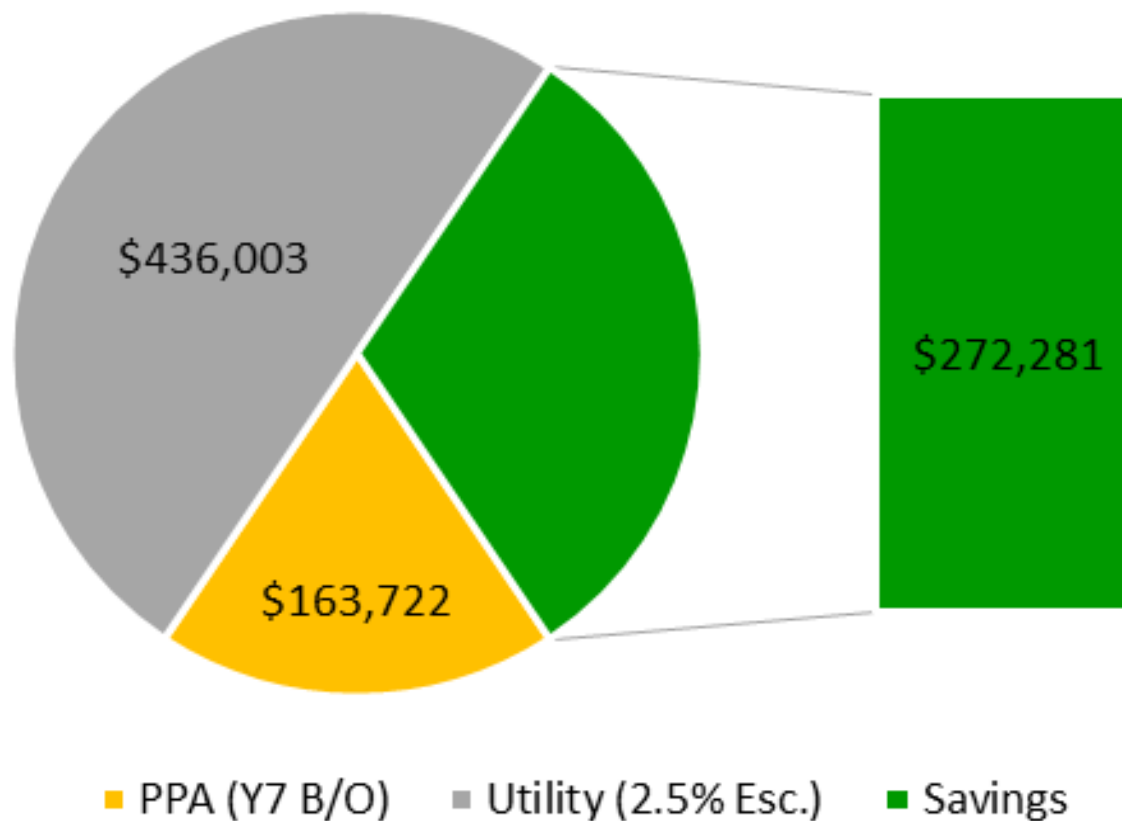
Sources of System Loss





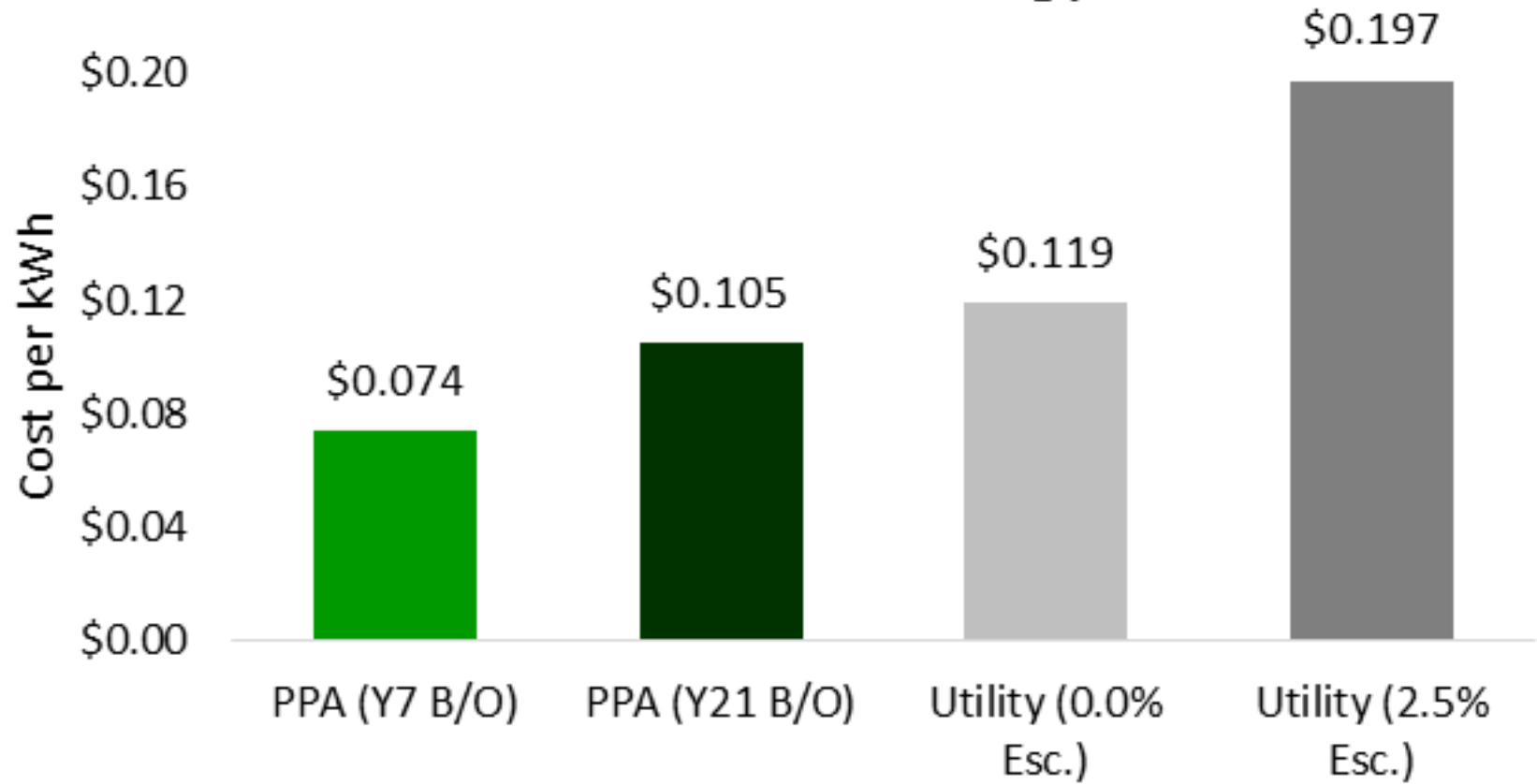


40-Year Cost Savings





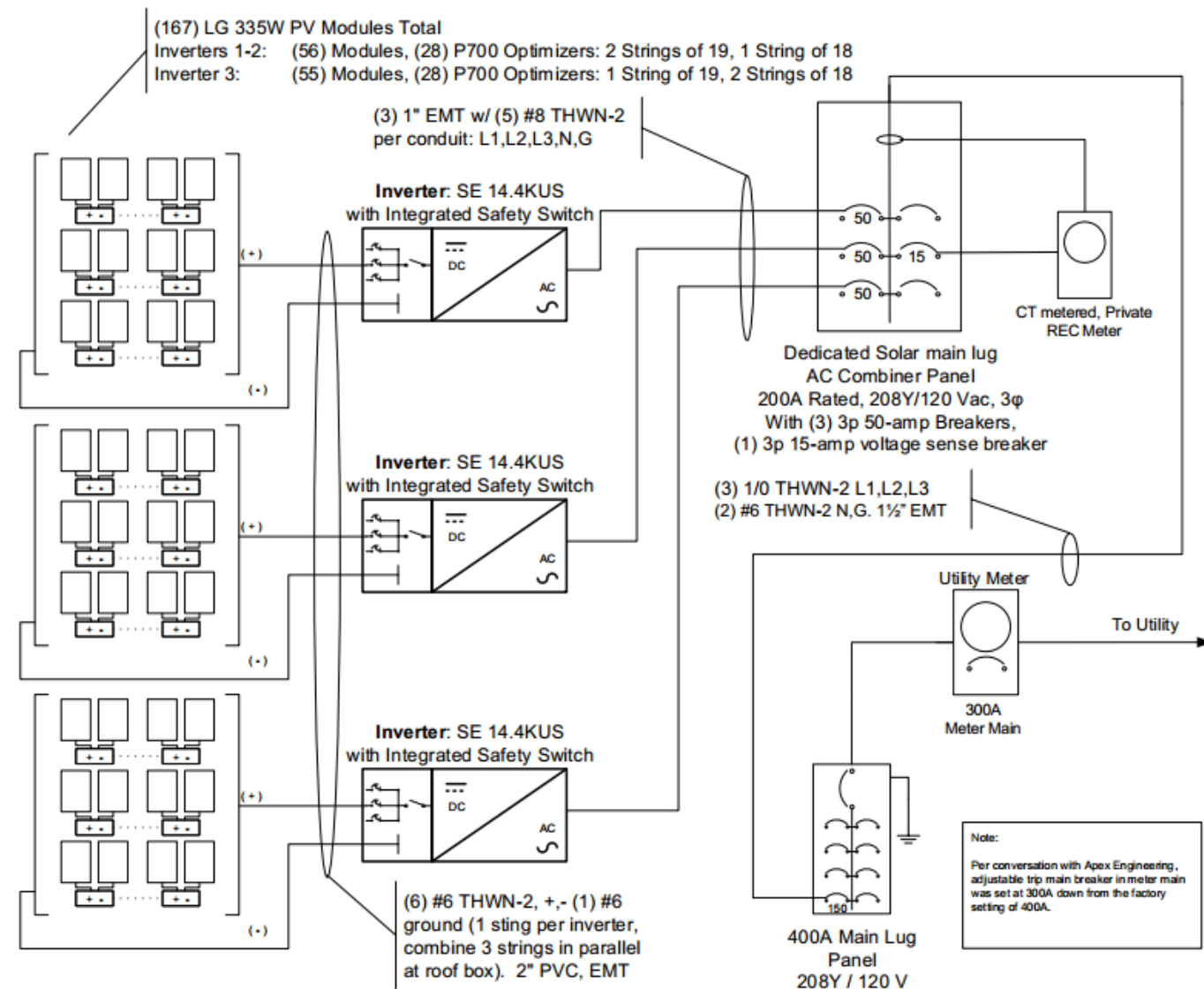
40 Year Cost of Energy



- Inverter 1: Strings 1-3
- Inverter 2: Strings 4-6
- Inverter 3: Strings 7-9

55.95 kW_{DC}, 43.2 kW_{AC} Photovoltaic System

Annual Production Estimate: 60,823 kWh



142 Presumpscot Street
Portland, ME 04103
(207) 221-6342

Customer Name:

Bayside Anchor (RFP)
81 East Oxford Street
Portland, ME 04101

System Type:

Photovoltaic Array

Designed by: LB

Date: November 19, 2016

ONE-LINE DIAGRAM

SHEET E01

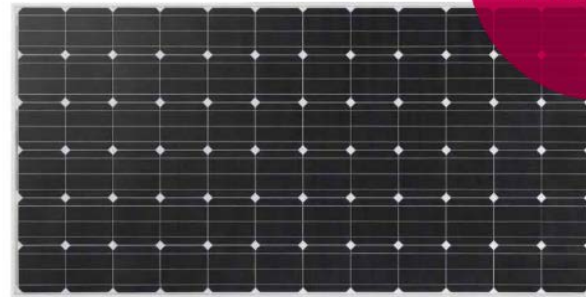
© Copyright ReVision Energy

This diagram is provided as a service and is based on the understanding of the information supplied. It is subject to change based on actual conditions, applicable edition of the National Electric Code, and local governmental authorities.

Modules



Innovation for
a Better Life™



LG Mono X[®] 72cell LG33SS2W-G4

72 cell

LG Mono X[®] Plus is LG Electronics' high-quality monocrystalline module. The quality is the result of our strong commitment to developing a module to improve benefits for customers. Features of Mono X[®] Plus include durability, convenient installation, and aesthetic exterior.



Enhanced Performance Warranty

LG Mono X[®] 72cell comes with the enhanced performance limited warranty. The initial degradation has been improved from -3% to -2%, and the annual degradation has also changed from -0.7%/yr to -0.6%/yr.



Improved Product Warranty

In addition to the enhanced performance limited warranty, LG has extended the limited product warranty of LG Mono X[®] 72cell for additional 2 years with its newly reinforced frame design.



Reduced LID (LiLY Technology)

LG Mono X[®] 72cell has improved the initial degradation by applying LG's new LiLY (LID-improvement for Lifetime Yield) Technology, which controls formation of Boron-Oxygen pair, the key factor of LID.



Light and Convenient

LG Mono X[®] 72cell is carefully designed to benefit installers by allowing quick installation with a weight of just 44.75 lb. and better grips.



Inverters

SolarEdge Three Phase Inverters for the 208V Grid for North America

SE9KUS / SE14.4KUS



The best choice for SolarEdge enabled systems

- Specifically designed to work with power optimizers
- Integrated arc fault protection and rapid shutdown for NEC 2014 and 2017, per article 690.11 and 690.12
- UL1741 SA certified, for CPUC Rule 21 grid compliance
- Built-in module-level monitoring
- Internet connection through Ethernet or Wireless
- Small, lightweight and easy to install outdoors or indoors on provided bracket
- Fixed voltage inverter for longer strings
- Integrated Safety Switch and DC fuses (plus & minus)




Ballasted Racking


EcoFoot2+[®]

The next step in the EcoFoot Line:


The PV installation professionals tested EcoFoot2, helped us find ways to make it better, and the result is EcoFoot2+.
More validation, fewer parts, and increased design flexibility.




Three main components (six with the push pin & nut)



The Foot
The white UL listed resin's heat deflection properties are an advantage on fully exposed roof tops.



Preassembled Universal Clamp
The new preassembled universal clamp achieves integrated grounding without the use of grounding washers.



Wind Deflector
Our deflector is galvanized with a G90 steel or if you rather you can elect the aluminum option.





39.4 kW – Bartlett Woods
Combination pitched and flat roof System
installed in Yarmouth, ME



54 kW Ground Mount System

installed in Gorham, ME



50 kW (multi) Roof Mount System

installed in Antrim, NH





200 kW Ground Mount System

installed in Westbrook, ME



“That [energy] plan seeks to provide Thomas College with diverse renewable energy sources that will lower long-term energy expenses and keep tuition costs down.”

-Laurie Lachance, President, Thomas College

(170 kW PPA Project for Thomas College in Waterville, ME)



*“Every cent that we save on this electric bill
will go to scholarships for kids who need help.
That’s the biggest win for us.”*

- Glenn Cummings, President, Good Will Hinckley School.





Fortunat Mueller P.E.

Co Founder/ Managing Partner
ReVision Energy

142 Presumpscot Street in Portland, ME 04102
(207) 221-6342 fortunat@ReVisionenergy.com